



Maintenance, Repair, and Operations (MRO) with Value First - Your LeadingAge Group Purchasing Organization (GPO)

Efficient procurement requires commitment. Many organizations can administer facets of the procurement process, but it takes constant focus, deep expertise, and buying power to achieve comprehensive results for senior living communities. At Value First, we pride ourselves on staying ahead of industry trends so we can pass the savings and market insight on to our members. Value First was created by and for aging services and is owned by LeadingAge and 25 state and regional affiliates, so you know that we can be trusted to serve your best interests.

The following are some reasons to utilize Value First for your MRO purchases:

- Great pricing on contracts negotiated with popular vendors savings have been shown between 2-20%
- Support for compliance with state and federal regulations
- Special discounts and promotional offers on select products and services from suppliers
- Education and thought leadership on pressing industry topics
- Revenue generated from supplier contracts helps fund LeadingAge programs and services

Below is a quick list of the most common MRO products and services purchased by LeadingAge communities:

- Kitchen & Laundry Equipment
- Furnishings/Interiors
- Bathing Systems
- Patient Lifts
- Mobility Aids
- Environmental Equipment & Services
- Office Products
- Information Technology
- Safety, Security, & Nurse Call Systems
- Transportation
- Elevators and Service